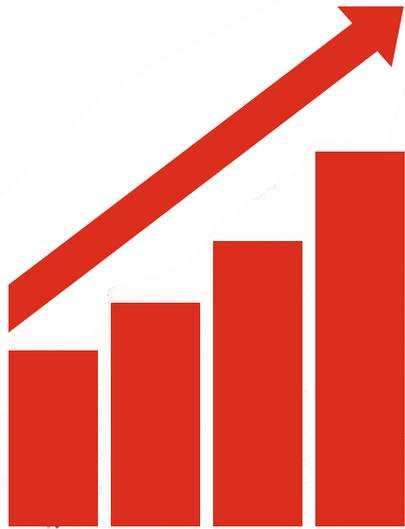


ALTOS
Health is Life



ALTOS
प्रताप
PLAN

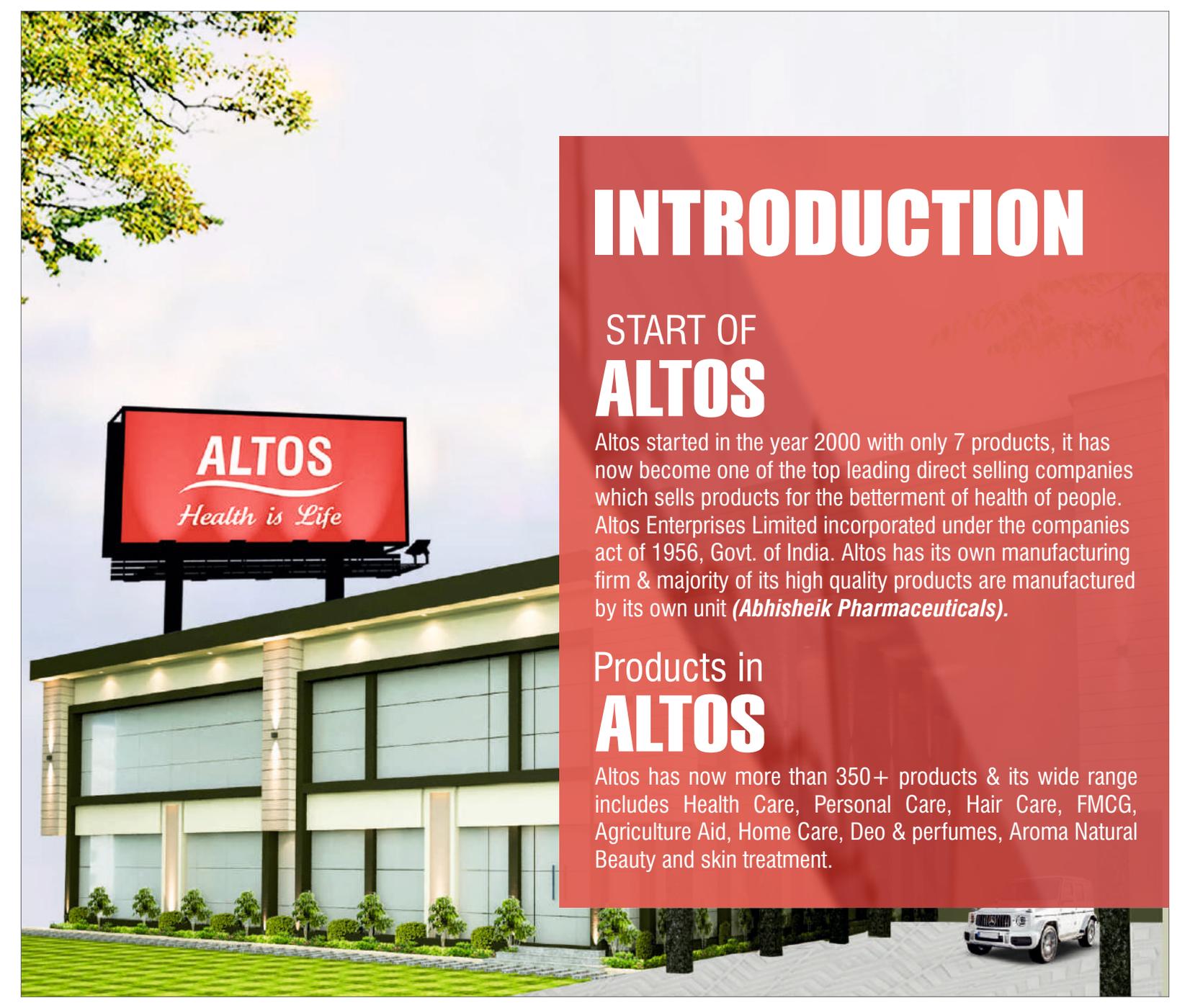
English Version

ALTOS



Health is Life





ALTOS
Health is Life

INTRODUCTION

START OF **ALTOS**

Altos started in the year 2000 with only 7 products, it has now become one of the top leading direct selling companies which sells products for the betterment of health of people. Altos Enterprises Limited incorporated under the companies act of 1956, Govt. of India. Altos has its own manufacturing firm & majority of its high quality products are manufactured by its own unit (***Abhisheik Pharmaceuticals***).

Products in **ALTOS**

Altos has now more than 350+ products & its wide range includes Health Care, Personal Care, Hair Care, FMCG, Agriculture Aid, Home Care, Deo & perfumes, Aroma Natural Beauty and skin treatment.

CERTIFICATES



IDSA

FICCI

WHO-GMP

U.S. FDA



ISO 9001:2015

ISO 14001:2015

Ohsas 18001:2007

HALAL CERTIFICATE

FEATURES OF PLAN

1.  PERSONAL PURCHASE INCENTIVE
2.  ASSIGN INCOME
3.  LEADERSHIP ROYALTY
4.  DIFFERENTIAL INCOME ON EXTRA B.V.
(Champion & Chief Executive)
5.  LEADERSHIP ROYALTY DIAMOND & ABOVE
6.  DIFFERENTIAL INCOME ON EXTRA B.V.
(Diamond & above)
7.  ROYALTY MATCH INCOME
8.  REFERRAL INCOME
9.  ROYAL CROWN ACCUMULATION
10.  ROYALTY MATCH INCOME
(Crown ambassador & above)
11.  ANNUAL BONUS
12.  NATIONAL & INTERNATIONAL TRAVEL FUND
13.  LIFE TIME INCENTIVE

TERMINOLOGY

Business
Volume

B.V

Volume
Generated
in Stronger
Group

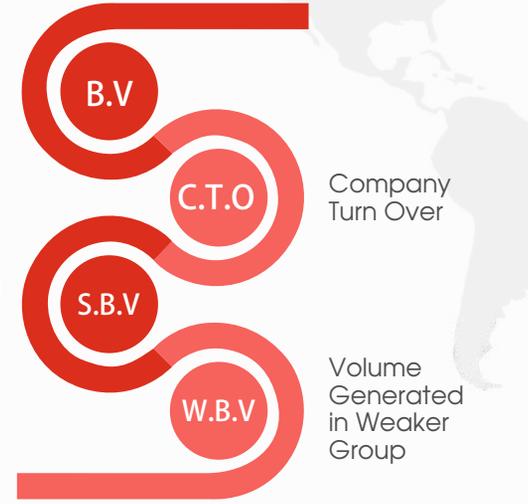
S.B.V

Company
Turn Over

C.T.O

Volume
Generated
in Weaker
Group

W.B.V



CALCULATION

You can sponsor as many groups under your id. Our calculation will be done as follows:

SBV: It refers to highest BV in one group

WBV: It refers to sum of all other groups in one group for calculation purpose.

1. PERSONAL PURCHASE INCENTIVE

When consultant makes a personal purchase on his/her own ID he/she will get personal purchase incentive. The points collected by him/her will provide him incentive on company turnover.

Business Volume	Personal Incentive
100-499	5%
500-4999	10%
5000 & above	14%

New registration will get personal incentive after first 1000 BV.

2. ASSIGN INCOME

If any new consultant makes purchase of Altos products, then his/her referral ID will get Assign income as per Personal Incentive Table of current month.

Business Volume	Personal Incentive
100-499	5%
500-4999	10%
5000 & above	14%

Assign income will be as per Personal Incentive table of current month.

3. LEADERSHIP ROYALTY

Level	Personal Purchase (B.V)	BUSINESS VOLUME		Incentive
		Total B.V In one Leg	Total B.V in other Leg	
Supervisor	25	2500	2500	10% of 2500 BV or 1% company's turnover
Champion	100	5,000	5,000	15% of 5000 BV or 3% company's turnover
Manager	150	10,000	10,000	15% of 10,000 BV or 3% company's turnover
Executive	250	25,000	25,000	20% of 25000 BV or 4% company's turnover / Company's minimum guarantee (5000)
Chief Executive	500	50,000	50,000	20% of 50000 BV or 5% company's turnover / Company's minimum guarantee (10,000)

4. DIFFERENTIAL INCOME ON EXTRA B.V (CHAMPION AND CHIEF EXECUTIVE)

Company will give differential income on extra B.V generated by you after completion of your level.

S.B.V	W.B.V	Points
2500	2500	1

- More points will lead to more income.
- Company will distribute 1.5 % of Company turn over among the leaders with there points.



5. LEADERSHIP ROYALTY DIAMOND & ABOVE

LEVEL	PERSONAL PURCHASE (B.V)	Current Month Business Volume		INCENTIVE	TOTAL INCENTIVE
		Total B.V in one Leg	Total B.V in other Legs		
Diamond	1500	1 Lakh	1 Lakh	10% Company's turnover or Company's minimum guarantee (₹15,000+₹5000=20,000)	Business Marketing Fund (BMF)+Diamond
Blue Diamond	2500	2 Lakh	2 Lakh	4% Company's turnover or Company's minimum guarantee (₹30000+₹5000=₹35,000)	BMF+Diamond+B.Diamond
Royal Diamond	3000	5 Lakh	5 Lakh	3% Company's turnover or Company's minimum guarantee (₹70000+₹5000=₹75,000)	BMF+Diamond+B.Diamond+R.Diamond
Royal Black Diamond	3500	10 Lakh	10 Lakh	2% Company's turnover or Company's minimum guarantee (₹1,20,000+₹5000=₹1,25,000)	BMF+Diamond+B.Diamond+R.Diamond+R.B.Diamond
Royal Crown	4000	15 Lakh	15 Lakh	1.5% Company's turnover or Company's minimum guarantee (₹1,70,000+₹5000=₹1,75,000)	BMF+Diamond+B.Diamond+R.Diamond+R.B. Diamond+R.Crown
Super Royal Crown	4000	20 Lakh	20 Lakh	1.5% Company's turnover or Company's minimum guarantee (₹2,20,000+₹5000=₹2,25,000)	BMF+Diamond+B.Diamond+R.Diamond+R.B. Diamond+R.Crown +S.Royal Crown

6. DIFFERENTIAL INCOME ON EXTRA B.V (DIAMOND AND ABOVE)

Company will give differential income on extra B.V generated by you after compilation of your level.

S.B.V	W.B.V	Points
25000	25000	10

- More points will lead to more income.
- Company will distribute 1.5 % of Company turn over among the leaders with there points.

7. ROYALTY MATCH INCOME

If any leader achieves leadership royalty then his/her referral ID whose level is Diamond and above will get 10% of Royalty as cheque match income .

NOTE:-

To get Referral royalty match income, your ID must be at same or higher level from your Growline.

8. REFERRAL INCOME

Referral income depends on the achievement of your Growline. When your grow line achieves a level, then you will get referral points according to that table. These points will get converted into income. Company collects 2% of total B.V on a monthly basis, calculates point value and divides it equally among achievers. To get referral income, your ID number must be updated in the referral ID of your growline.

STEPS TO
Success



LEVEL	POINTS
Champion	2.5
Manager	5
Executive	10
Chief Executive	20
Diamond	120
Blue Diamond	200
Royal Diamond	280
Royal Black Diamond	380
Royal Crown & above	500

NOTE:-

- Referral income will be given to those distributors who have updated growline level in any group.
- To get referral income, your ID number must be updated in the referral ID of your growline.
- To get referral income, your ID must be higher with the level of your Growline.
- To get referral income, your minimum point should be in Ratio 1:5.
- Achieved points will be shown in real time in your Login panel.
- Personal purchase is mandatory.

9. ROYAL CROWN ACCUMULATOIN

- To get benefit of accumulation, you have to reach level of Double Royal Crown in current month.
- Accumulated BV helps to achieve Royalty of Tripple Royal Crown level & above.
- Accumulated Business will be counted for next 12 months from the day you have achieved Double Royal Crown level.
- Your complete business will be accumulated for achieving a level of Double Royal crown.



Level	Personal Purchase	BUSINESS VOLUME		ACCUMULATED VOLUME		Incentive	Total Incentive
		Power	Weaker	Power	Weaker		
Double Royal Crown	4000	25 Lakh	25 Lakh	25 Lakh	25 Lakh	1.3% or Company's minimum guarantee (₹2,70,000+₹5,000=₹2,75,000)	All Leadership Royalty + D.R.C
Tripple Royal Crown	4000	25 Lakh	25 Lakh	1 Crore	1 Crore	1% or Company's minimum guarantee (₹3,45,000+₹5,000=₹3,50,000)	All Leadership Royalty + TRC

LEVEL	PERSONAL PURCHASE	Business Volume		Accumulated Business Volume		INCENTIVE (Company's Turnover)	TOTAL INCENTIVE
		POWER	Weaker	POWER	Weaker		
Crown Ambassador	4000	25 Lakh	25 Lakh	4 Crore	2 Crore	1% Company's Turnover	All royalties on Leadership Incentive+CA
Double Crown Ambassador	4000	25 Lakh	25 Lakh	10 Crore	5 Crore	0.75% Company's Turnover	All royalties on Leadership Incentive+DCA
Tripple Crown Ambassador	4000	25 Lakh	25 Lakh	20 Crore	10 Crore	0.75% Company's Turnover	All royalties on Leadership Incentive+TCA
Royal Crown Ambassador	4000	25 Lakh	25 Lakh	30 Crore	15 Crore	0.75% Company's Turnover	All royalties on Leadership Incentive+RCA
Universal Crown Ambassador	4000	25 Lakh	25 Lakh	50 Crore	25 Crore	0.75% Company's Turnover	All royalties on Leadership Incentive+UCA
Double Universal Crown Ambassador	4000	25 Lakh	25 Lakh	100 Crore	50 Crore	0.75% Company's Turnover	All royalties on Leadership Incentive+DUCA

10. ROYALTY MATCH INCOME (CROWN AMBASSADOR & ABOVE)

If any Leader achieves leadership royalty from company, then his/her referral ID will **Get 20%** of royalty as cheque match company. **Valid for Crown Ambassador & above Leaders exclusively.**



11. ANNUAL BONUS

Altos provides Annual bonus to Double Royal Crown & above level. Company will collect 1% of total annual B.V for Bonus. Leaders have to maintain minimum Double Royal Crown level for 8 months at least from financial-year 1 April-31st March.

LEVEL	POINTS
Double Royal Crown	1
Tripple Royal Crown	2
Crown Ambassador	4
Double Crown Ambassador	10
Tripple Crown Ambassador	20
Royal Crown Ambassador	30
Universal Crown Ambassador	50

12. NATIONAL & INTERNATIONAL TRAVEL FUND

Altos provides Travel fund to Diamond & above level leaders. Company will collect 1.5% of the total company's BV. Leaders have to collect 50 points for National Tour & 100 points for International Tour simultaneously with in financial year.

i.e April 1 to March 31.

LEVEL	POINTS
Diamond	5
Blue Diamond	10
Royal Diamond & above	15

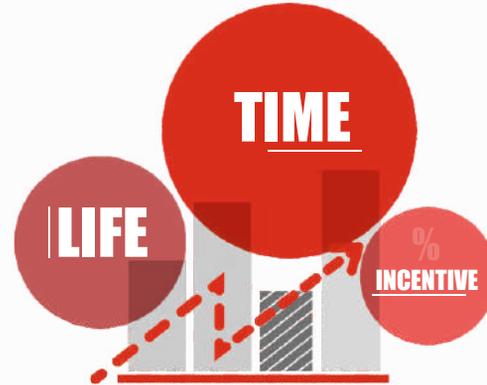
NOTE:-

- Travel fund will be used after tour announcement by the company.
- Travel fund will be given exclusively to Couple.
- Tour will be announced after closing of financial year.
- Last year tour achievers have to maintain higher level from their previous level for at least 3 months in next financial year.



13. LIFE TIME INCENTIVE

Altos gives life time incentive to those leaders who have achieved Universal Crown Ambassador Level once in life time. Once you have achieved level of UCA, then you will get additional 1% of Company's turnover in Future. This income will be distributed equally among all distributors.



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